



# annual report 2021

**Farmer and Nature Net Association (FNN)**  
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# abbreviations

<b>AC</b>	Agriculture Cooperative
<b>AFA</b>	Asian Farmer Association for Sustainable Rural Development
<b>AFDI</b>	Agriculteurs français et développement international
<b>AIMS</b>	Accelerating Inclusive Markets for Smallholders
<b>Amru</b>	Amreth Rung Roeung
<b>ARDB</b>	Agricultural and Rural Development Bank
<b>AsiaDHRRA</b>	The Asian Partnership for the Development of Human Resources in Rural Asia
<b>BoD</b>	Board of Directors
<b>CamboDHRRA</b>	The Cambodia Partnership for the Development of Human Resources in Rural Areas
<b>CB</b>	Capacity Building
<b>CCC</b>	Cooperation Committee for Cambodia
<b>CFAP</b>	Cambodian Farmers Association Federation of Agricultural Producers
<b>CPSA</b>	Cambodia Partnership for Sustainable for Agriculture
<b>CRF</b>	Cambodia Rice Federation
<b>DCA</b>	Dan Church Aid
<b>DPA</b>	Development and Partnership in Action
<b>EU / EC</b>	European Union / European Commission
<b>FAEC</b>	Facilitation Association of Economy for Cooperatives
<b>FCFD</b>	Federation of Cambodian Farmers for Development
<b>FNN</b>	Farmer and Nature Net Association
<b>FWN</b>	Farmer and Water Net
<b>GAFFSP</b>	Global Agriculture and Food Security Program
<b>HEKS</b>	Hilfswerk der Evangelischen Kirche in der Schweiz
<b>IFAD</b>	International Fund for Agriculture Development
<b>ILC</b>	International Land Coalition
<b>KOC</b>	Khmer Organic Cooperative
<b>LEAP</b>	Livelihood Enhancement and Association for Poor
<b>LVC</b>	La Via Campesina
<b>LWD</b>	Life With Dignity
<b>MRLG</b>	Mekong Region Land Governance
<b>NES</b>	National Engagement Strategy
<b>NGO Forum</b>	Non-Governmental Organization Forum on Cambodia
<b>Oxfam</b>	the Oxford Committee for Famine Relief
<b>SK</b>	Star Kampuchea
<b>SM</b>	Social Mobilizer
<b>SNEC</b>	Supreme National Economic Council
<b>UNDROP</b>	United Nations Declaration on the Rights of Peasants and Other People Working in Rural Areas

# words from

## the Chairperson of the BOD and Executive Director of Farmer and Nature Net Association



**Ms. Khourn Sey**  
Chairperson of Board of Director  
Farmer and Nature Net Association

The year 2021 made known to profitable milestone for the Farmer and Nature Net Association (FNN), as we continued to track our dreams and aspirations for the young women and men farmers in Cambodia. On this occasion, on behalf of Board of Directors (BoD) and Secretariat Staff of FNN, we truly appreciate the great efforts of FNN staff in contributing to escalating good collaboration, solidarities, and partnership with members, potential private companies, local authorities, relevant national and subnational government's institutions and other development partners to achieve the set strategic objectives.

We innovated the farmers agenda through our policy engagement activities. We assisted strengthening our members through our capacity building efforts and commitments. We maintained FNN as a farmer organization network and by farmers for farmers through gradually improving its governance and building confident effort for farmers. These might be possibly made with our strong solidarity and collaboration among us and the great support of our partners. Building trust and good relationship with our members and partners were the keys to maintain and strengthen FNN.

Let us continue to move forward and face the challenges for the sake of our families and communities in the rural areas of our country. The Board of Directors and Secretariat Team want to sincerely thank all FNN partners for the committed and continued support.

Finally, the Board of Directors is delighted about the steady progress of FNN during the past year of its operation and thanks FNN staff for their hard work and strong commitment. Our special thanks are also given to donors, partners, and stakeholders for their generous support and collaboration.



**Mr. Pan Sopheap**  
Executive Director  
Farmer and Nature Net Association





# about the farmer and nature net association



# our profile

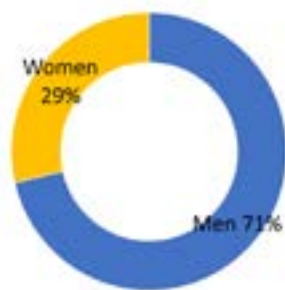
## Our philosophy

A good agriculture cooperative starts from



Want to see Cambodian farmers have a prosperous life, live with dignity and have the ownership to decide on their own destiny.

### management staff



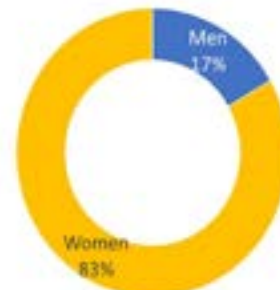
2 women | 5 men

### project staff



9 women | 35 men

### admin & support staff



5 women | 1men

**Total staff: 57 people, 28% women / 72% men**

## About FNN

Farmers and Nature Net Association (FNN) is a local, non-profit and non-political farmer organization, which was established in 2003 and officially registered at the Ministry of Interior on March 10th, 2006. FNN represents a network of village-based farmer organizations that acts as an umbrella to represent and serve the interests of self-help associations, agricultural cooperatives, and provides technical assistances on capacity building. In general, the majority members of FNN are subsistence farmers, who are poor living in the rural communities. To date, the numbers of individule members

of FNN is 53,753, of which 27,952 are women, of them 18,430 are (of which 11,860 are women) members of the 96 registered AC. The rest are SHG members based in 16 target provinces, 56 districts, 214 communes, 804 villages. At the national level, FNN is led by Board of Directors (BoD), which composes of 15 elected farmer representatives from 15 target provinces plus 4 representatives of national expertise networks include savings and credit network, youth, women and organic rice producer network. At regional level, FNN is a member of Asian Farmer Association for Sustainable Development (AFA) since

2008. From 2012-2014, FNN performed as a chairpersonship of AFA and sit as a non-voting steering committee of Global Agriculture and Food Security Program (GAFSP) from Asia Civil Society Representative. As a member of the GAFSP's steering committee, FNN participated in two steering committee meetings at the World Bank headquarter in Washington D.C, USA. As chairpersonship of FNN, FNN has been invited to participate in four Farmer Forums at IFAD Headquarter in Rome, Italy.

the individual and can only be achieved with involvement of all.

## missions

- Organize / mobilize and join forces (promote a rural society with solidarity and good cooperation) to protect the rights and put common interests (farmers) as a priority.
- Enhance and promote organic agriculture and agro-ecology.
- Ensure cooperation between communities and relevant organizations both inside the country and overseas.
- Facilitate and build partnerships to access to financial and technical services, agriculture inputs and marketing, etc.
- Develop capacity of the network's members, especially agricultural cooperative leaders, production teams, processing groups, women, youth groups, etc. to become good representatives and leaders.

## core values

- Solidarity and good cooperation
- Keep the common interests of farmers as a priority
- Adhere to organic farming and safety
- Transparency, accountability and equity.

### Approaches

**Justice:** FNN recognizes the inherent dignity of every person and supports vulnerable communities in their efforts to achieve justice, human rights and a sustainable future. FNN facilitates the empowerment of those with whom it works to achieve this end.

**Equity:** FNN promotes the fair, even and sustainable access to and distribution of resources and the equitable delivery of social service. FNN believes in the even and balanced treatment of all men and women.

**People's Participation:** FNN is characterized by inclusive and participatory processes regardless of ethnicity, religion and gender. FNN facilitates participation and promotes ownership of focus groups by applying the empowerment approach, which gives people choices or options in their lives and the competence and confidence to seek and obtain their universal rights and achieve a life with dignity.

**Transparency and Accountability:** FNN maximizes its capabilities through responsible stewardship of all entrusted resources. This is complemented by the highest standards, flexibility and pragmatism in program implementation – balancing accountability towards the affected population and the expectations of partners and back donors. FNN is committed to transparency of its motives and aims, as well as its financial transactions.

### Decision making

Regular staff meetings, management team meetings, executive committee meetings and Board meetings ensure that all of FNN's work are managed in a highly participatory way. We conduct annual staff reflection meetings, weekly management team meetings, and quarterly board meetings. All staff-related issues such as policy changes are proposed by staff or management team members and decided upon by the Board of Directors. FNN regularly reports project and organizational development progress to the members of the Board.

### Target groups and stakeholders

A major part of FNN's work is aimed at poor farmers in rural communities, particularly women and youth. Our staff always work in close cooperation with local authorities, national and sub-national as well as relevant technical institutions such as Department of Agriculture Cooperative Development, Department of Agro-Industry, Department of Agriculture Expansion. FNN has facilitated key actors like CBOs and farmers in getting actively involved in the implementation of projects.



# our program

## thematic areas

- ☀ capacity building
- ☀ family economic development
- ☀ networking/agriculture policy advocacy
- ☀ women and youth
- ☀ publications

## strategic goals

1. The capacity of farmers and leaders related to production has increased with quality and safety
2. Self-help associations and ACs have sufficient capacity to effectively provide services to members
3. Market access for family farmers
4. Access to investment capital/financial resources
5. Access to supportive enabling environment policies
6. FNN is highly capable and professional institution to provide services to members effectively



# projects 2021

1. Asia-Pacific Farmer Program (APFP)
2. Livelihood Enhancement and Association of the Poor (LEAP) Development of Community Institutions of the Poor (DCIP)
3. Accelerating Inclusive Markets for Smallholders (AIMS) Project: Social Mobilizer (SM) and Value Chain and Investment Specialist (VCIS)
4. Accelerating Value Chains for Agricultural Cooperatives in Cambodia (AVACOOP)
5. Responsible Agricultural Investment (RAI): Improving the Participation of the Youth in Agriculture
6. Farmer Organization for Asia (FO4A)
7. FAIR4ALL Inclusive Agriculture Value Chains
8. ILC-NES
9. Rural Employment for COVID-19 Economic Recovery (RECOVER)
10. Social Protection Communication
11. Short Projects: MRLG, We are watching, GAFSP, UNDROP, ILC/NES (CBI7, CBI2), Food Summit System

## target provinces

FNN's Program covers 20 provinces and Phnom Penh municipality in 2021 with the following projects:

DeCaVA  
APFP-FO4A  
LEAP  
AIMS/SM/VCIS  
AVACOOP  
RAI  
FO4A  
RECOVER  
SP



# institutional achievements

In strengthening the organization, FNN has focused on five main areas: financial development, sustainability strategy, relevance of projects, livelihood improvement, and evaluation.



## management system

2021 was the first year of FNN's five-year Strategic Plan 2021-2025. Many projects have been implemented along with the strategic goals and vision. For administrative procedures, mechanisms to monitor the use of all supplies and vehicles were in place and used; the equipment inventory was regularly updated; policies regarding procurement, leave/holiday, travel expenses, disciplinary actions and complaints were regularly reviewed, strengthened and strictly applied.

Monitoring and internal evaluation for each project have been conducted frequently through field visits, management team meetings and staff reflection meetings. The results of the final project evaluation of the projects were used to guide the management and improvement of the organization, and to design future projects. Progress reports were prepared and submitted to donors regularly.

For financial management, records of expenditure were kept for all projects and the expenses of all individual line items were regularly reviewed with the aim of remaining within 15% of the agreed budget. Financial reports and statements were completed and delivered on time to relevant staff, the management team, the Board, and donors accordingly. Project financial audits for 2021 were conducted in early 2022. Most recommendations were implemented.



## strategic planning

FNN is governed by a Board of Directors which is composed of elected AC leaders. In 2021, they participated in developing and reviewing the five-year strategic plan 2021-2025. They also provided strategic directives and supervised the organization towards achieving its mission according to the organizational bylaw, policy, five-year Strategic Plan 2021-2025 and annual Operational Program Plan 2021. The Board met three times in 2021.

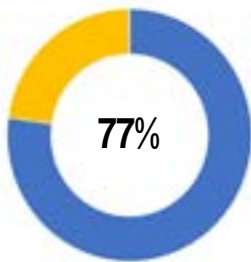
All FNN projects were designed to respond to the strategic goals which are clearly identified in the Strategic Plan and Annual Program Plan. Funding opportunities are systematically screened against the organization's mission and strategic plan, and only pursued if they were in line. Stakeholders are systematically consulted during the design and implementation of the projects. In 2021, FNN conducted annual review of project implementation in conformance with the strategic plan 2021-2025. Several meetings were conducted with the management team, field staff members and technical advisor to review the strategies and indicators/targets in order to respond to the progress of FNN and socio-economic contexts in Cambodia as well as in the world.

organization to improve the effectiveness, efficiency, relevance, impact and sustainability of the program, FNN aspects: **1) Management systems**, which refer to organizational structure, administration procedures, monitoring management and reporting, **2) Human resources**, referring to staff numbers, experience, skills, human resources volunteers, **3) Financial resources**, i.e. total financial resources, diversity of funding sources, fundraising capacity, and organizational profile, **4) Strategic planning**, which refers to governance, mission statement, strategic plan, and accountability to stakeholders, and **5) Delivery**, including scale of on-going projects, relevance of projects to delivery of project outputs, geographical reach and collaboration.

## human resources

In 2021, FNN employed 57 fulltime skilled staff with a combined working experience, and one volunteers, who contributed to meeting our organization’s mission. Seven new staff were selected to fulfill FNN’s needs or to replace leaving colleagues. Staff capacity building was conducted throughout the year, especially through in-house training. Staff performance appraisals were conducted in December 2021 by their direct and indirect supervisors.

### project staff 2021



44 project staff | 13 other staff

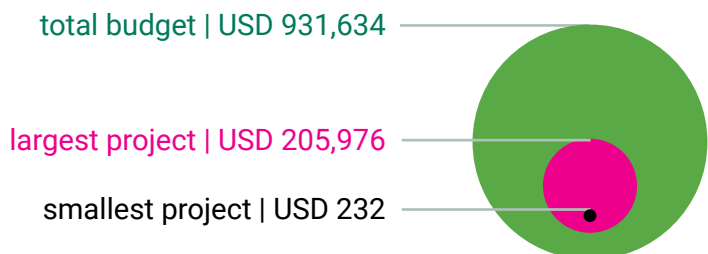


## delivery

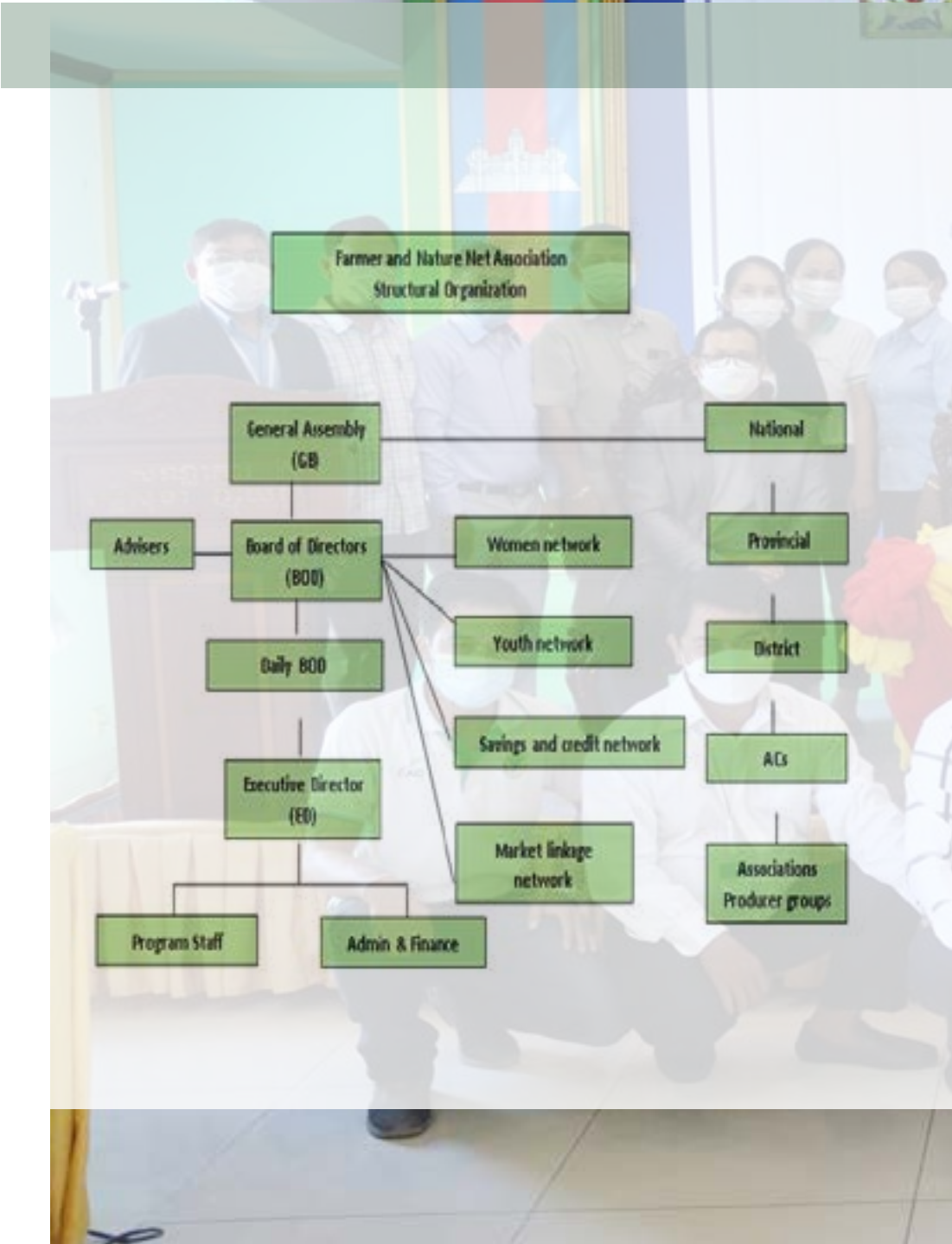
The scale of on-going projects in terms of budgets delivered was ranging from **USD 232** to **USD 205,976** with a total organizational expenditure of USD 793,306 (85%) against the total budget of **USD 931,634**. Objectives, outcomes, outputs, and activities for each project were clearly defined and progress regularly monitored. The delivery of project activities and outputs was mostly successful, although the delivery of activities had to be rescheduled sometimes compared to the initial work-plans.

To ensure effective and efficient project activity delivery in each province, FNN set up field offices directed by a Project Officer who coordinates several CBOs such as ACs, SHGs, and PGs, and actively participates in AC networks/Forums. In addition, FNN has collaborated with several national and international NGOs/Private Sectors including DCA, AFA, AsiaDHRRRA, HEKS, KOC, AMRU, CamboDHRRRA and with line-Ministries (i.e. MAFF, Mol, MoC, MoRD) in order to energize our efforts for the successful implementation of our projects. Donors included the EU, AFA, IFAD, LVC and others. Government included Ministry of Agriculture, Forestry, and Fisheries, Ministry of Interior, and Ministry of Commer.

### budget 2021



# organizational structure







# FNN's program

# program achievement

## capacity building

In 2021, FNN developed capacity building program for enhancing the performance of the project staff members, management team, BOD's

members, and farmers to ensure sustainable FNN and FO development. The program provided different type of capacity development such as training

courses, coaching, counselling, exposé visit, case studies, and so on. They are:

In Feb 2021, FNN organized training on strategic plan development for 16 BOD members of FNN in Kampong Thom province. They learned how to develop vision, mission, goals, strategic objectives, strategies, indicators, and budgeting.



In March 2021, one FNN staff and one CamboDHRRA staff were trained in pro-poor value chain and market system development. The training was organized, online, by Institute of Livelihood Research and Training, India, and supported by Value Chain Capacity Building Network, Switzerland.



In November 2021, two FNN staff were trained in KoBo Toolbox and questionnaire design. The training was organized, at Himawary Hotel, by DCA under RECOVER project funding by EU.



FNN also provided several kinds of technical trainings to AC executive and their members. Due to COVID-19 pandemic, FNN organized both online and offline events such as:

FNN conducted Training of Trainers (TOT) for Producer Group (PG) leaders. and Business Literacy Facilitators. This program could improve capacity of the PG leaders to work as farmer promotors. They played an importance role to assist their PG members to increase productivity and meet market demands. They were trained in:



**Vegetable Production TOT:** 30 vegetable PG leaders were trained in vegetable production and training facilitation skills. They came from Kampong Chhnang, Pursat, Battambang and Siem Reap, and Kampong Thom provinces. The training focused much on organic vegetable production and training methods/facilitation skills. After the TOT training, they provide Eco-trainings to their PG members.



**Chicken Production TOT:** There were 99 PG leaders and members (43 women) trained in chicken raising which focusing much on selection of chicken species, vaccination and treatment, and feeding and training methods/facilitation skills. After the TOT training, they also provide Eco-trainings to their PG members.

**Business Literacy TOT:** There were 155 business literacy facilitators of which 27 are women trained in Group Management, Business and Production Planning, Marketing Strategy, Financial Management, Climate Change at Takeo, Kandal, Kampong Speu, Kampot, and Kep provinces.



On the other hand, FNN, in cooperation with partners, empowered FOs through providing technical trainings to AC executives and members on the following topics:

**Business Literacy Trainings** training courses. They came from Kampong Chhnang, Pursat, Battambang, Siem Reap, and Kampong Thom Provinces.

FNN conducted two 4-day online training courses. There were 61 AC/PG members of which 34 are women participated in this



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### Eco-Business Literacy Trainings

After trainings of business literacy facilitators, the business literacy facilitators facilitated business financial literacy class in their own villages at group level. There were 304 producer group members completed trainings (72 members for BLT on vegetable production, 133 members for BLT on chicken production and 99 members for BLT on paddy rice production).



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### Vegetable Production

There were 310 PG members of which 159 are women trained in vegetable planting including compost and botanical pesticide

making. The trainings were delivered in Takeo, Kandal, Kampong Spue, Kampot, Kep, Kampong Chhnang, Pursat, Battambang, Siem Reap, and Kampong Thom provinces.



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### Agriculture Quality Standard System (ICS/PGS/GAP):

There were 69 ICS members of which 17 are women in Kampong Chhnang, Kampong Speu, Takeo, trained in organic

rice production. On the other hand, 19 cashew-nut producer/processors were trained on quality, standard, and system of safety management of agri-processing in Kampong Thom province.





**Fish sauce production:**

In 2021, RECOVER project, funding by EU through DCA, supported four Community Fishery (CFis) in Pursat and Battambang province. The CFis produced raw fish meatball and

threw fish waste away. So, FNN encouraged them to use the waste for making fish sauce and provided 3-day training on fish sauce production to 15 CFI executives. The training was delivered at Koh Dach, Phnom Penh.



**AC Management:**

A training on leadership and business management was organized for five AC's Board of Directors (BOD) in Kampong Thom province. There were 25 AC's BOD members participated in

the significant training. Meanwhile, 14 AC's BOD members (7 women) from five ACs in Kampong Thom province were also trained in AC financial management. These trainings contributed to improve AC management practice as well as AC's business operation.



**Human Rights**

FNN in cooperation with HEKS provided training on United Nations Declaration on the Rights of Peasants and Other People Working in Rural Areas (UNDROP) to AC executives, their members, government officers, and NOG staff in Kampong Speu, Kamport, Pursat, Mondulkiri provinces, and Phnom Penh. This training aimed at increase awareness of

the stakeholders on the rights of peasant and other people for watching the human right practices.



**SHG/PG Management:**

FNN provided two two-day trainings on roles and responsibilities of members and leaders, how to conduct groups meetings, producer group management and financial management to 25 district facilitators (DFs) and Commune Animal Health and Extension Worker (CAHEWs) of which 15 are women and to 56 producer group executives (54 women)

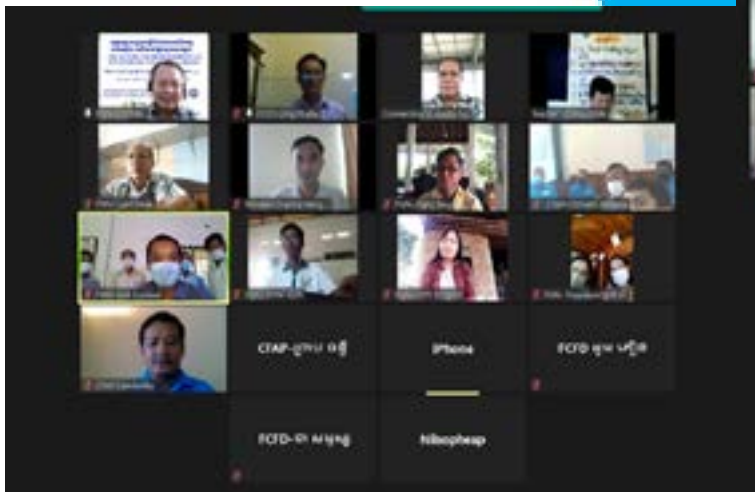
and delivered another three-day training on Poverty Analysis, Group Management, Record Keeping, HIP &MIP and Social Accountability to 29 district facilitators (DFs) and Commune facilitators (CFs) of whom 18 are women for being able to facilitate Self-Help Groups (SHGs) executives to improve their SHG management. These trainings organized at community level in Siem Reap province.



**Business Management:**

FNN with APFP project organized two online trainings on business management. The training on business planning was delivered for 24 participants. They are 18 Sub-National Farmer Organizations (SNFOs) and 6 National Farmer Organizations (NFOs) staff. Another training on business

operation management was conducted for 27 participants that 21 participants came from SNFOs and 6 from NFOs. These trainings aimed at improving the business management practice of SNFO/NFO staff.





### Exposure Visit:

This is another way to build capacity of AC/PG members to develop their business and share best pr each other as well as market linkage. FNN organized three exposure visit trips such as first trip of 15 AC members (three members of each of five ACs) visited cashew nut

production including processing, packaging, marketing linkage and advertising in Kampong Thom province; second trip of 13 AC/PG executives of Kampong Chhnang province visited organic vegetable production/ farms in Prey Veng province; the third trip of 11 AC/PG executives visited the value chain of chicken in Siem Reap province.



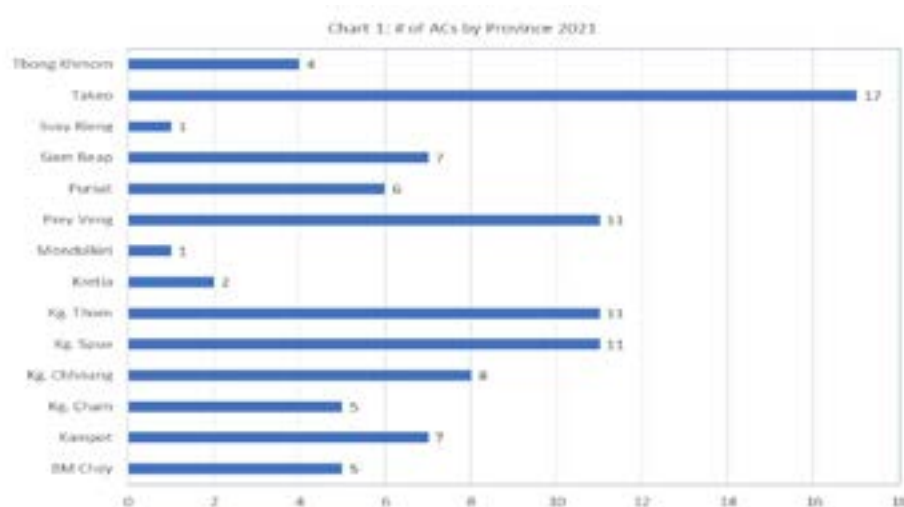
Grilled chicken shop of Kchas Akphivat AC, Kien Sangke village, Kien Sangke commune, Sotnikum district, Siem Reap province. It could sell 150 chicken per month in average with USD 920 of income. Up to December 2021, the shop got USD 1,840 of income. We hope that the numbers of grilled chicken sell will increase long with increased numbers of local tourists.

# family economic development

In 2021, FNN facilitated the establishment and support of 96 FNN member-Farmer Organizations (FOs)/Agriculture Cooperatives (ACs) consisting of 18,710 farmers of which 12,018 are women and 3,742 are youth. FOs/ACs had their own saving and business capital of US\$ 6,855,865 in total, with an average of USD 87,896 per FO/AC, a minimum of USD 775 and a maximum of USD 615,500. There were 50 percent of FOs/ACs held capital of less than US\$ 16,563, 25% have capital between US\$ 16,563

and US\$ 57,188., and 25% have more than US\$ 57,188 up to US\$ 615,500. These amounts were used to operate sustainable agriculture and income generation activities.

FNN also facilitated at least 148 Producer Groups (PGs) including vegetable, chicken, and organic rice groups.



The country economy as well as community and family food production were affected by COVID-19 pandemic. However, FNN did the best to facilitate Farmer Organizations / Agriculture

Cooperatives, especially producer groups to speed up the development of their business. FNN focused much on main commodities such as: organic rice production, horticulture production (e.g. vegetable, cashew

nut, , poultry production,...), poultry production, fruit and vegetable processing, and credit services.



### SHG - Financial Resources:

FNN regarded Self Help Groups (SHGs) as a financial resource for lending farmers money to develop their business. Therefore, FNN facilitated the establishment and support of 473 SHGs consisting of 5,452 members of which 4,870 are women in Siem Reap province. Of them, 1,376 are ID-Poor 1, 2,744 are ID-Poor 2, and 1,332 families are poor (vulnerable members). SHGs created their capital from members' shares (US\$ 12.5 per share) and seed grant. There were 462 SHGs received first seed grants of US\$ 542,600 in total (about US\$ 1,150 per SHG). Meanwhile, 171 potential SHGs received second

seed grants of US\$ 373,932. Up to December 2021, the SHGs have had total capital of US\$ 902,640 for operating credit services.



### Access to finance:

COVID-19 pandemic leads to slowdown of economic development. The AC members also challenged shortage of funds for business development, however the project did the best to facilitate four ACs (Boeung Leach Sambophal, Kraing Leav Samaki, Kraing Lovea Rong Roeung ACs in Kg. Chhnang and Srolao Samaki Rong Roeung in Kg. Thom province) to access to revolving funds scheme of ARISE

project. They got USD 135,000 of revolving fund in total, with small admin service charge of 3 percent per five months, for buying organic rice from AC farmers.

FNN also facilitated 30 AC members in Siem reap to access to challenge funds for operating their business (vegetable and chicken production and fruit processing). The project provided revolving funds to them with amount of USD 400 per member. The administration fee was charged

by AC with rate of 0.5% per month over the period of one year.

On the other hand, FNN facilitated Rachna Satrey Rong Roeung AC in Trom Khang Choeung village, Chroy Neang Nuon commune, Srey Snorm district, Siem Reap province to access to Challenge Fund with gaining amount of USD 19,970 for buying raw material for animal feed production.

put money to get big return



**Organic Rice Production:**

FNN facilitated Sub-national Farmer Organizations (SNFOs) to access to organic fertilizer companies in order to produce organic rice for meeting market demands (e.g., organic milled rice export companies, super markets). Meanwhile, FNN also facilitated 15 SNFOs in Kampong Spue, Kampong Chhnang, Takeo, and Kampot provinces to sign contract farming with Cambodia Agriculture Cooperative Cooperation (CACC) to supply about 5,000 matrix ton of organic rice. A kilogram of rice was priced at 1,400 Riels (about US\$ 0.35), it is 400 Riels (about US\$ 0.10) higher than conventional rice. The SNFOs made big profit for farmers as well as FOs themselves. Up to December 2021, SNFOs sold about 3,000 matrix ton of organic

rice to CACC and made profit of 1,200,000,000 Riels (about US\$300,000) compared with conventional rice. On the other hand, SNFOs received 50 Riels (US\$ 0.0125) per Kg of rice of premium prize.



**Organic Vegetable Production**

FNN also facilitated Sub-national Farmer Organizations (SNFOs), about fifty famer producer groups (PGs), to grow organic and GAP vegetable for supplying markets such as Khmer Organic Cooperative (KOC), Snadai Me, Kravan markets along with their contract farming. Each Vegetable PG sold 300 Kgs of vegetable

per week in average with the price of US\$ 0.5 to US\$ 0.75 per Kg. They gained profit margin at least 30 percent of the price in average.





**Chicken Production**

Meanwhile, FNN facilitated 71 chicken farmer producer groups to produce chicken feed, chick and to raise chickens for meat for supplying chicken meat to local and super markets, especially to grilled chicken shops.

Each Chicken PG sold 80 Kgs of chicken per week in average with the price of US\$ 3.75 to US\$ 4.25 per Kg. They gained profit margin at least 20 percent of the price in average.



Chicken producer group members bought chicken feed from animal feed producer group and sold their chicken to local markets and middleman.

Hatchery raised hen for eggs and bough feed from animal feed producer group and sold chicks to chicken producer group members.



Grilled chicken shops bought chicken from chicken producer groups in Siem Reap province.



## Cashew Nut Production

In 2021, FNN facilitated five Agriculture Cooperatives (ACs) in Kampong Thom province, that their business is cashew nut production. They are:

- Phnom Santuk Agriculture Cooperative,
- Sralao Samaki Chokchey Agriculture Cooperative,
- Rong Roeung Mean Chey Agriculture Cooperative,
- Phum Prey Pros Agriculture Cooperative, and
- Chrolong Ponleu Meanchey Agriculture Cooperative.

They consist of 1,241 members of which 853 are women. The ACs' members have 722 hectares of cashew plantation in total. The ACs collected 462 Metric tons of cashew nut from their members and sold them to middlemen with the price of US\$ 1.3 per Kg in average. Besides, FNN facilitated one cashew nut producer group that was under Phnom Santuk AC in Santuk district, Kampong Thom province to process and package 4 Metric tons of peeled and processed nut. It sold them to wholesalers in Phnom Penh, Siem Reap province, and local market with the price of US\$ 15 per Kg of processed nut. The processing of cashew nut faced the problems of COVID-19 pandemic and less market demand. However, it could make profit of US\$ 1,366 per season.



## Cricket Production

FNN, in 2021, facilitated two cricket producer groups with 27 members of which 18 are women in Traing and Donekeo districts, Takeo province. FNN provided training on cricket feeding technique and

some materials to the producer group members, after which they operated 392 cages of cricket with applicable business plans. As a result, they sold 64.13 Matrix tons of crickets to middlemen with the price of US\$ 2.5 in average. This business is useful for farmers,

especially women who work at home with taking care of her households. It is still small supply to the markets. And It also gave them opportunity to make big benefit.



Ms. Ngaul Sinoun raised cricket at Prey Dorkpo village, Sambo commune, Traing district, Takeo province.



The cooked crickets sold in the market. It is also available at FNN market.



# networking and advocacy

FNN is a representative of Cambodia farmers working to build capacity of farmers and linking them to the world development in term of agriculture practices. In this regards, FNN is a member of national and international network mechanisms such as CCC, NGO Forum, CambodHRRRA, AFA, ILC, LVC, AisaDHRRA.

## At national Networking

In 2021, FNN facilitated its farmers to participated in the following events:

FNN in cooperation with CambodHRRRA organized AC business forum at Sunway Hotel. There were different kinds of participants including related government officers, Cambodia Agriculture Cooperation Alliance (CACA), private sectors, National and International NGOs, and Farmer Organizations, took part this forum. It focused much on agricultural production and markets. The participants discussed the strategies and policy for agro-ecology practices in order to reduce agricultural input costs, productivity, and best price;

agricultural supply and market demands that did not interact well. The forum call for increasing of contract farming practices; strengthening of cooperation between ACs and private sectors (e.g. KOC, AMRU...) in order to improve market demands and supplies with gaining equitable benefit; not only produce food for food security, but also produce food for trades; strengthening of monitoring and evaluation of agriculture standards implementation and policy/law enforcement; facilitating the private sectors and AC to access to taxation exemption regime.

We committed to put priority on following up the value chain for benefiting ACs and standards practice; promoting food processing and packaging techniques and infrastructure; promoting AC human resource planning and capacity building; increasing access to financial credit for agriculture enterprise; strengthening contract farming and application of smart technology; improving AC financial management system.



AC business Forum at Sunway Hotel



FNN also in cooperation with NGO Forum facilitated 14 AC executives to take part in the 10th Farmer Forum in November 23, 2021, at Tonle Basac Restaurant, Phnom Penh. The forum was conducted in person (face to face) and online channels parallely. The objectives of the Farmer Forum are:

1. Promoting and encouragement of processing of agricultural products of medium and smallholder farmers in order to prevent product quality from damages (promoting handling of agricultural products at post-harvest time);
2. Linkages of private sector, government agencies, and relevant stakeholders in promoting markets and processing of agricultural products of medium and smallholder farmers in order to

prevent product quality from damages; and

3. Reactivate implementations of relevant policies to provide opportunities to medium and smallholder farmers in supplying their agricultural and processed products on markets.





*On the other hand, FNN is a member of CamboDHRRA that CamboDHRRA is a member of AsiaDHRRA. With this network, FNN got many benefits through engaging in the CamboDHRRA network such as technical, agri-business and institutional capacity development, resource mobilization, enabling environment facilitation. As a result, FNN's farmers joined the international we are watching campaign to remind the nations in the world. for keeping the common interest of farmers as a priority.*



FNN is also a member of CCC. With this network, FNN had opportunities to engage in the events such as technical and institutional capacity development and policy dialogue meetings. FNN as a farmer representative engaged in joint statement to improve enabling environment, online consultation workshop, and learning forum on "Cambodian Financial Reporting Standard, policy framework for CSO, social protection and LANGO amendment.



## At international Networking

### AFA Network

In 2021, FNN joined network with Asia Farmers Association for Sustainable Development (AFA) and participated in the network meetings with International Land Coalition (ILC), and AsiaDHR-RA as a representative of Cambodia farmers. We shared knowledge, experiences, farmers' progress, and agriculture-related policy/strategies of the government with other AFA member countries. Through the network, FNN improved its project management practices and got technical and financial assistance (both grant and loans) for increasing farmers' agriculture enterprises as well as learning to live together.



### International Land Coalition (ILC) and LA VIA CAMPESINA Networks

FNN engaged in the International Land Coalition (ILC) network. This provided chance to FNN to share knowledge and experiences among member countries and learned from them for shifting power back to farmers, shifting attention to land rights, and shifting focus on advocacy for accountability. Meanwhile, FNN also participated in La Via Campesina network to share the progress of advocating agroecology and farmers' needs, climate and environmental justice, food sovereignty, land, water, and peasants' rights. As a result, FNN empowered farmers through trainings on United Nations Declaration on the Rights of Peasants and Other People Working in Rural Areas and provide opportunities to them to talk to the right holders through the interesting events such as farmers forums, Public Private Producer Partnership workshops, and took part in the process of development of commune development program (CDP) and commune investment plan (CIP).

This action contribute to get a just, equitable and inclusive world in which land rights are secure and power is aradicated



## AsiaDHRRRA Network

FNN is a member of CamboDHRRRA. We work together to empower CBOs as well as farmers to talk to the right holders for their rights. Due to COVID-19 pandemic, FNN participated in online AsiaDHRRRA network and forums as an CamboDHRRRA member. FNN shared and learned from the AsiaDHRRRA as follows the territorial Development and the ASEAN 2021-2025 rural development and poverty eradication framework action plan,

collective markets, role of farmers organization in the policy dialogue, strengthening farmers organization for Asia (FO4R), agro-ecological and safe food transition for green, resilient and inclusive recovery in the ASEAN region, make climate action everyone's business, collective economic forms in agriculture and policy advocacy through constructive engagement, small scale fishery, multi-stakeholder partnerships (Antidote to

COVID-19 and booster to SDG action, youth at the forefront of accelerated transformation. This network could improve FNN performance and cooperation among AsiaDHRRRA members countries as well as CamboDHRRRA members.





# women and youth

Women and youth are more vulnerable to access education, finance, and development of enterprises. Shortage of women and youth participation leads to inequality of opportunity in income generation and to unsustainable development project. Therefore, FNN facilitated 96 ACs with 18,430 members of which 11,860 are female based in 15 target provinces, 56 districts, 214 communes, 804 villages. Nineteen percent (3,525) of the total AC members are youth.

Women and youth were empowered through the capacity building program and development of income generation activities. They were trained in agriculture technique, financial management, and entrepreneurship. After that, FNN facilitated and provided them with initiative funds to do business of crop production, chicken raising, cashew nut and fruit processing, cricket production, and agricultural trading (e.g., rice, chicken, vegies, agriculture inputs). About fif-

teen percent of the total annual household income earned from the foregoing business. FNN's projects significantly contributed to the gender equality and poverty reduction in Cambodia.



# publications

Publication is a part of the capacity building program of FNN's thematic areas. FNN concentrated on enhancing knowledge and experience of farmers and its staff members through compiling and publishing success stories, case study, lesson learned, and good practice. FNN published different

agriculture techniques, organic rice production bookkeeping, AC success stories, cashew nut processing guide, and family food processing techniques guidebook. These reading materials were distributed to the target farmers and partners for replication and increasing their productivity.



A guide to family agriculture product processing technique



A guide to cashew nut processing technique



Guidebook for community farmer trainer for vegetable production

# success story

## contract farming increases rural employment

Thlork Vean Meanchey Agriculture Cooperative (AC) is located in Sre Krav village, Thlork Vean commune, Samaki Meanchey district, Kampong Chhnang province, about 55 Km from Phnom Penh. It consists of 184 members of which 142 are women. It formed a producer group (VPG) of vegetable with 10 members of whom 8 are women. The VPG received technical trainings from other projects and planted different kinds of crops with a bit of chemical fertilizer and pesticide and low yield. They sold the vegies to local market and middlemen with lower price of 1,000 Khmer Riel (US\$0.25) per Kilogram in average. On the other hand, they faced a problem of fluctuated price and had no purchasing orders from the middlemen. This leads to income loss and stopped planting sometime.

In 2021, EU funds was introduced, through DCA with partnering FNN, to rural employment for COVID-19 economic recovery project in five provinces, Kampong Chhnang, Pursat, Battambang, Siem Reap, and Kampong Thom province. The main objective is to contribute to inclusive economic recovery in the Tonle Sap region by improving food security, income and employment opportunities for fishing and farming communities and returnee labour migrants. The AC encouraged the VPG members to do business. The members were trained in organic and good agriculture practice, vegetable production and facilitated to link their product to buyers, especially to Khmer Organic Cooperative (KOC). They discussed with KOC and agreed with the price of 2,000 Khmer Riel (US\$0.5) per Kg of tomato and 3,000 Khmer Riel (US\$0.75) per Kg of leaf vegetables. Finally, they agreed with the price and signed contract farming with KOC, under supervision of Kampong Chhnang Provincial Department of Agriculture, Forestry and Fishery (PDAFF), to supply 600 Kg of organic vegetable

per month. They supplied to KOC three times per week. The contract operated on large profit margin.



Ms. Mey Theng, Head of VPG, said that VPG members were satisfied with contract farming due to the best and stable price. They also expressed that before contract farming, we were scare of our veggie surplus. Right now, KOC buy all vegies we produced. Ms. Theng explained the importance of contract farming to other AC members and join us to be strong together. She also call for consumers to enjoy our organic veggie for being healthy, increased rural employment, and improved livelihood of farmers.



Mr. NHIM Nhin, Leader of Thlork Vean Meanchey Agriculture Cooperative and VPG members expressed sincerely grateful to Farmer and Nature Net Association (FNN), KOC, DCA, and Kampong Chhnang PDAFF for facilitating the contract farming and gave special thanks to EU for funding the project through DCA.



# project beneficiaries

project	beneficiaries		notes
	total	female	
Flood Recovery Project (FRP)	Direct: 432 (female), 723 (total) Indirect: 1,685 (female), 3,253 (total)		Direct: all farmers who received support from the project. Indirect: total family members
Asia-Pacific Farmer Program (APFP-FO4A))	Direct: 27,843 (female), 53,750 (total) Indirect: 111,370 (female), 215,000 (total)		Direct: all target AC members/families Indirect: total members of families of all AC members/families
Livelihood Enhancement and Association o the Poor (LEAP) Development of Communit Institutions of the Poor (DCIP)	Direct: 10,304 (female), 17,532 (total) Indirect: 31,111 (female), 56,246 (total)		Direct: all target SHG members Indirect: total members of SHG members
Accelerating Inclusive Markets for Smallholders (AIMS) Project: Social Mobilizer (SM) and Value Chain and Investment Specialist (VCIS)	Direct: 10,304 (female), 17,532 (total) Indirect: 31,111 (female), 56,246 (total)		Direct: the farmer were registered in MIS who got BLT training Indirect: total members in the families
Accelerating Value Chains for Agricultural Cooperatives in Cambodia (AVACOOP)	Direct: 4,176 (female), 6,109 (total) Indirect: 14,240 (female), 27,491 (total)		Direct: all target AC members/families Indirect: total members of al AC members/families
Organize Fair Trade of Agriculture Product (FTAP)	Direct: 400 (female), 1,000 (total) Indirect: 2,331 (female), 4,500 (total)		Direct: all target AC members/families Indirect: total members of AC members/ families
Young Farmers for Farms in Forests, Forests in Farms	Direct: 12 (female), 30 (total) Indirect: 176 (female), 340 (total)		Direct: Youth Network members Indirect: Total of youth in the target areas
Rural Employment for COVID-19 Economic Recovery (RECOVER)	Direct: 3,751 (female), 6,823 (total) Indirect: 17,677 (female), 34,126 (total)		Direct: all target AC members/families Indirect: total members of AC members/ families
Social Protection Communication	Direct: 5,850 (female), 13,000 (total) Indirect: 30,303 (female), 58,500 (total)		Direct: all target AC members and other stakeholders Indirect: total members of the families of AC members and stakeholders

# financial report 2021

Donor/Partner	Project title/D
Ministry of Commerce (MOC) Management Office (PMO) Accelerating Inclusive Markets for Smallholders (AIMs) IFAD Loan No. 2000001751	AIMs project, AIMs/C1/C/2018/29
Ministry of Commerce (MOC) Management Office (PMO) Accelerating Inclusive Markets for Smallholders (AIMs) IFAD Loan No. 2000001751	Market-Oriented Social Mobilizer-SM Ref. AIMs/C1/C/2017/27
Ministry of Interior (MOI)	Livelihood Enhancement & Association of the Poor (LEAP) IDA C 5960-KH for Development of Community Institutions of the Poor contrat Number: KH-MOI-82848-CS-CQS (L1)
DanChurchAiD (DCA)	Accelerating Value Chains for Agricultural Cooperatives in Cam (AVACOOP) Project-#1010279-52
DanChurchAiD (DCA)	Cambodia CO Flood Humanitarian Response project-#1010279-
DanChurchAiD (DCA)	EU RECOVER: Rural Employment for COVID-19 Economic Recov project-#1010279-71
DanChurchAiD (DCA)	Flood Humanitarian Recovery project-#1010279-72
ILC-NES (NGO Forum)	National Engagement Strategy-LAHRiN for Cambodia (NES-LAH Cambodia) Covering form 01 June 20 to 30 November. 2021
The Asian Farmer's Association for Sustainable Rural Development (AFA) in behalf of the AFA and La Via Campensina (LVC)	Asia Pacific Farmers' Programme (APFP)
The Asian Farmer's Association for Sustainable Rural Development (AFA) in behalf of the AFA and La Via Campensina (LVC)	ASSURING RESILIENCY OF FAMILY FARMERS AMIDST COVID19 PROJECT (ARISE)
Oxfam-Novib	Inclusive Agriculture Value Chains, Project ID: NL-KVK-2710843 05:KH, Grant ID: 1001871, Partner ID: 508293 from April 2021 t 2022
Oxfam Germany-GIZ	Social Protection Communication, Project ID: NL-KVK-2710843 03:KH, Grant ID: 1002374, Partner ID: 508293 from July 15, 202 2022
Contribution	Contribution
AFA, CPSA, ORENDA, HEK, ILC	Short term project, Training and service

	<b>Budget</b>	<b>Income</b>	<b>Expenses</b>	<b>Over/Under budget</b>	<b>Over/Under Fund received</b>	<b>% of Budget</b>
	\$ 67,920.00	\$ 68,208.40	\$ 58,102.28	\$ 9,817.72	\$ 10,106.12	86%
1	\$ 205,975.97	\$184,740.29	\$ 195,063.04	\$ 10,912.93	\$ (10,322.75)	95%
Credit No. r (DCIP)	\$ 89,866.65	\$ 88,890.81	\$ 84,726.42	\$ 5,140.23	\$ 4,164.39	94%
odia	\$ 97,799.00	\$105,696.80	\$ 105,696.80	\$ (7,897.80)	\$ -	108%
-67	\$ 231.92	\$ -	\$ 231.92	\$ -	\$ (231.92)	100%
ery	€ 170,630.00	€170,630.00	€ 129,227.00	€ 41,403.00	€ 41,403.00	76%
	\$ 38,643.97	\$ 39,808.23	\$ 36,327.00	\$ 2,316.97	\$ 3,481.23	94%
HRIN	\$ 8,275.00	\$ -	\$ 7,776.88	\$ 498.12	\$ (7,776.88)	94%
	\$ 83,470.00	\$ 80,474.50	\$ 84,736.65	\$ (1,266.65)	\$ (4,262.15)	102%
	\$ -	\$ 5,178.70	\$ 282.12	\$ (282.12)	\$ 4,896.58	#DIV/0!
6-A-06604- to March	€ 40,530.00	€ 40,530.00	€ 5,556.29	€ 34,973.71	€ 34,973.71	14%
6-A-06752- 1 to 30 April	€ 15,038.85	15,038.85	€ 963.65	€ 14,075.20	€ 14,075.20	6%
	\$ 35,000.00	\$ 91,925.41	\$ 31,589.29	\$ 3,410.71	\$ 60,336.12	90%
	\$ 39,798.66	\$ 41,947.57	\$ 29,949.59	\$ 9,849.07	\$ 11,997.98	75%



# donors and partners

## donors

Flood Recovery Project (FRP)



Asia-Pacific Farmer Program (APFP-F04A))



Livelihood Enhancement and Association of the Poor (LEAP) Development of Community Institutions of the Poor (DCIP)



Accelerating Inclusive Markets for Smallholders (AIMS) Project: Social Mobilizer (SM) and Value Chain and Investment Specialist (VCIS)



Accelerating Value Chains for Agricultural Cooperatives in Cambodia (AVACCOOP)



Responsible Agricultural Investment (RAI): Improving the Participation of the Youth in Agriculture



FAIR4ALL Inclusive Agriculture Value Chains



Rural Employment for COVID-19 Economic Recovery (RECOVER)



Social Protection Communication



Short project: MRLG, we are watching, GAFSP, UNDROP, ILC/NES (CBI7, CBI2), Food Summit System



## we closely cooperated with

### Government institutions

#### National level

- Ministry of Commerce
- Ministry of Agriculture, Forestry, and Fisheries
- Ministry of Interior
- Ministry of Rural Development
- Ministry of Economy and Finance
- Ministry of Water Resources and Meteorology

#### Sub-national level

- Commune, district and provincial authorities, and relevant provincial technical departments and district technical offices in the target provinces.

### NGOs, private sector and civil society

- National and international NGOs working in the same target areas
- National and international NGOs working in related thematic fields
- Private sector
- All relevant Community Based Organizations in the same target



#### National NGOs



#### International NGOs



#### Private sector



“We all continue working together to fight against poverty”

